

Maak kennis met de werelden van Descartes

Connect. Communicate. Collaborate.



- Over Descartes
- Descartes Logistics Technology Platform
- Descartes in Europa
- Descartes in Nederland



Lucas Avink
Sales Director Central Europe

Global Logistics Solution Leader

10,000+

customers
worldwide



worldwide
presence

\$140m+

annual
revenue

800+

logistics-focused
employees



30+ quarters

of consecutive
record financial
performance



of total revenue
is dedicated
to R&D



Enabling the Global Logistics Community

172,000+

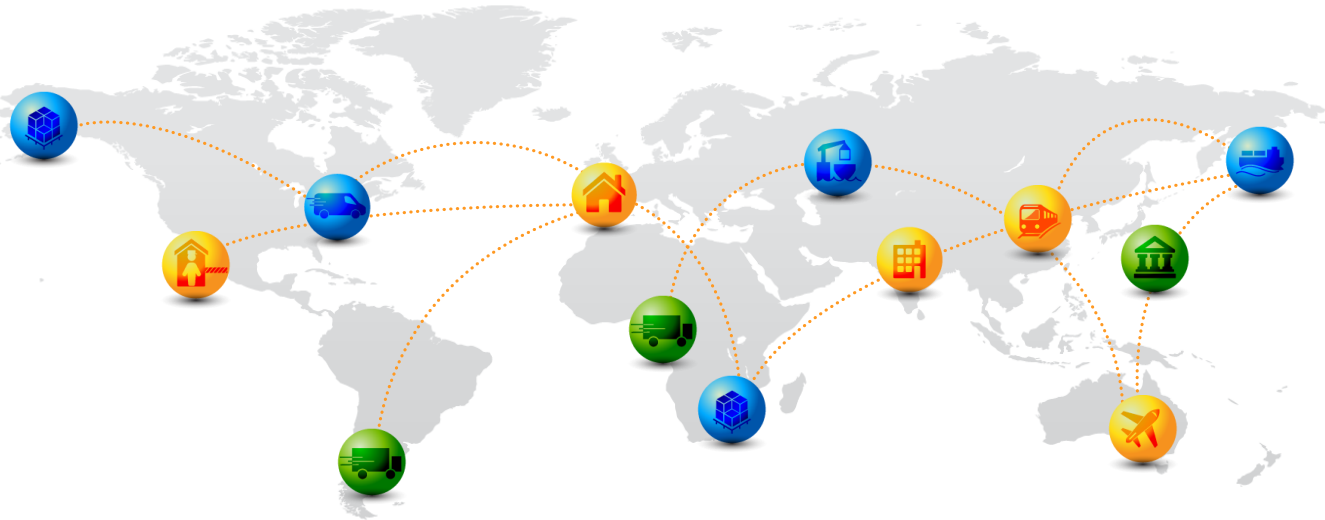
connected parties

160+

countries

50+

industry verticals



4.5 billion

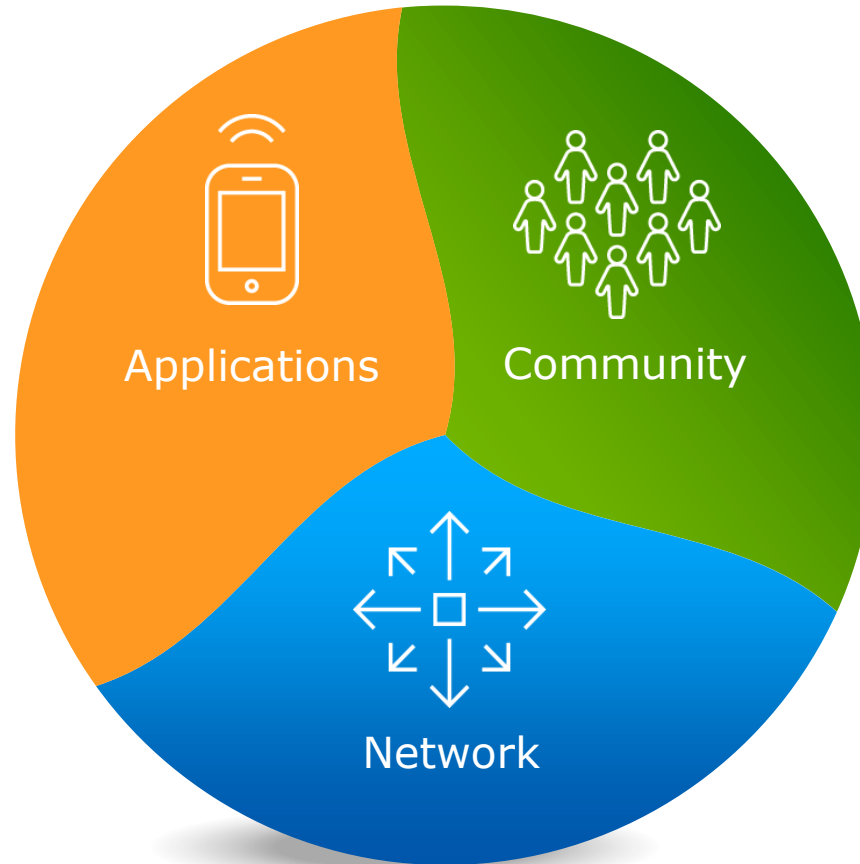
messages processed/year

31.2 million

routes managed/year



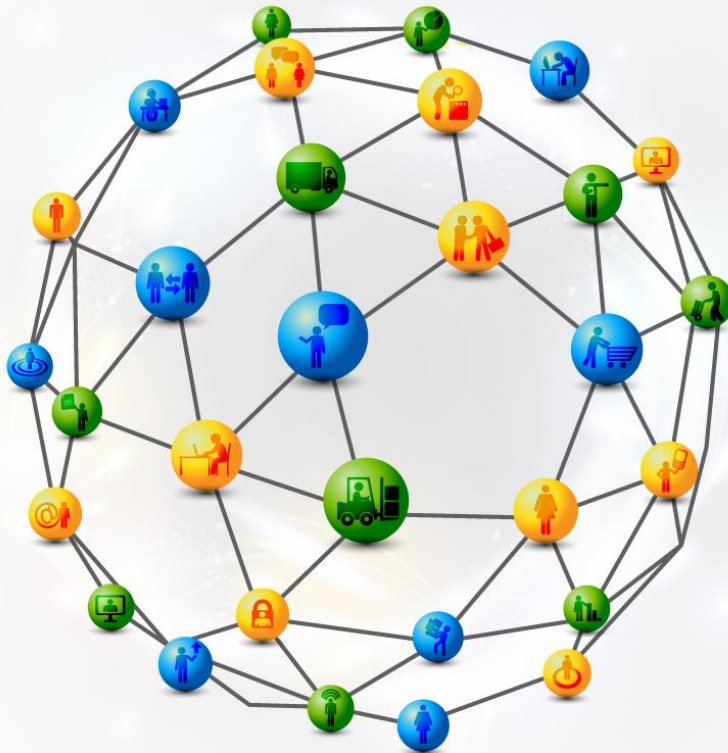
Descartes Logistics Technology Platform



The Foundation: Descartes Global Logistics Network™



Descartes Community: Enabling the Global Ecosystem



Discover

Connect

Collaborate

Transact



Descartes in Europa



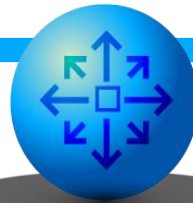
Routing, Mobile
& Telematics

1000+



Transportation
Management

1000+



Network
Services

2300+



Customs &
Regulatory
Compliance

1000+



Forwarder &
Broker
Enterprise
Solutions

1000+

Many of Descartes' 4,000+ customers in Europe rely on multiple solutions as their requirements evolve



Descartes in Nederland



Lindenhof 4
3442 GT Woerden
Nederland

Uraniumweg 44
3812 RK Amersfoort
Nederland

■ 75+ Medewerkers

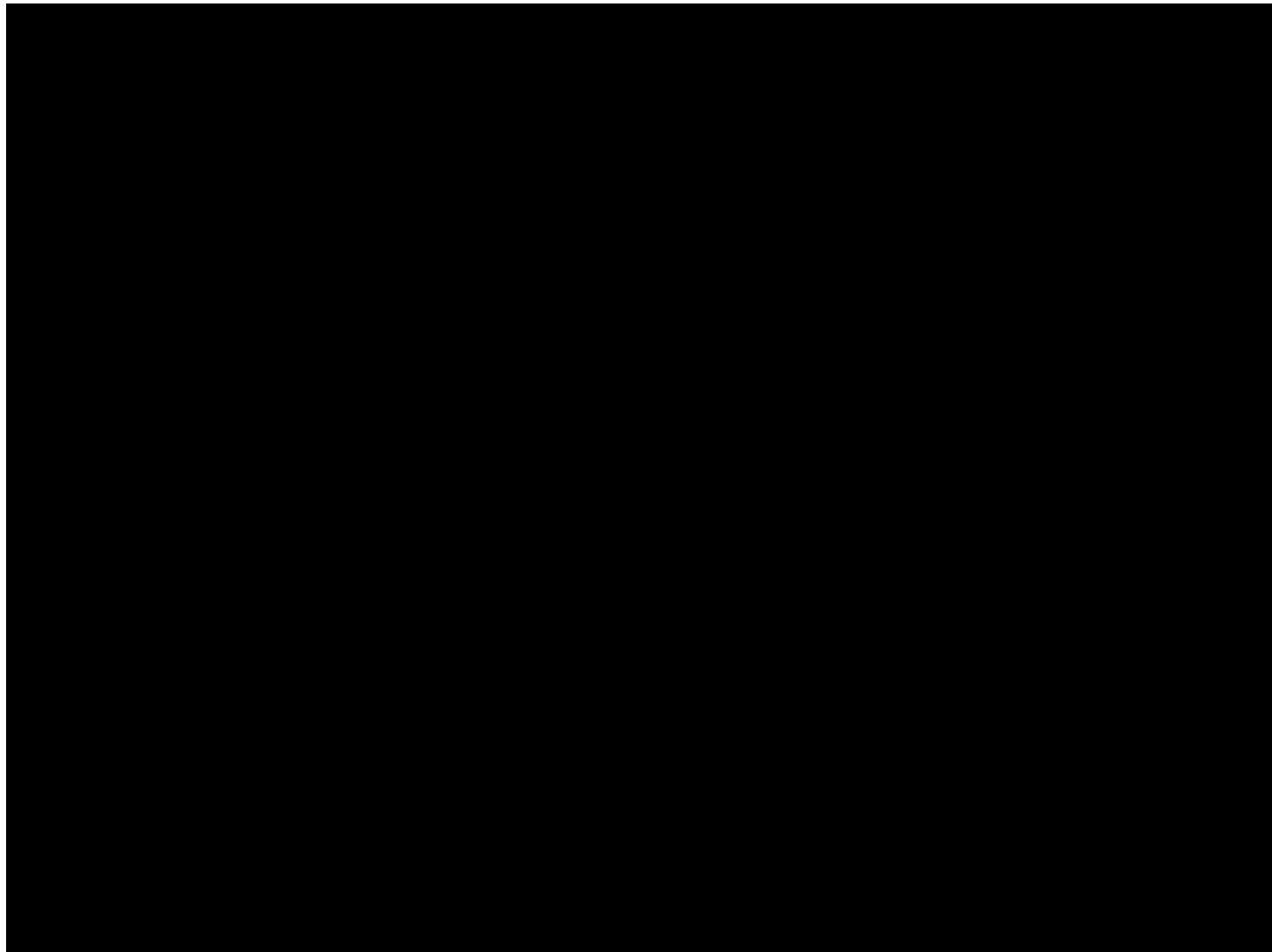
- Professional Services / Activations
- Support & network maintenance
- Sales & Marketing
- Development
- Overig

■ 1100+ Klanten

- 900 EDI communicatie
- 130 Douane applicatie
- 35 Route management
- 26 TMS
- 25+ Overig



Descartes in Nederland: Bavaria



Descartes in Nederland: nu & straks

- Algemeen : Focus op verdere integratie & organische groei
- EDI : Beschermen & versterken huidige positie
- Douane : AGS compliance, integratie & innovatie
- Route Management : Groeimarkt voor Nederland (Omni Channel)
- TMS : Groeimarkt voor Nederland



Praktische informatie



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Administratie	Extensie: 280004	accountsreceivableEMEA@descartes.com



DESCARTES™



Network



Applications



Community